

FMA exists to build a community of individuals with the confidence and skills to lead organizations that change the world.

Our Approach

FMA combines technical expertise with a holistic assessment of an organization's operations to build stronger leaders and help implement more effective systems and processes. Our concept of **Operational Excellence** has been forged in intensive, hands-on work with organizational leadership, grantmakers and other stakeholders across the sector for more than 15 years. Our approach emphasizes the fundamental importance of sound financial management practices and acknowledges two realities:

Any organization is more sustainable when all stakeholders are fluent in its finances.

The discipline, structure and efficiency we have delivered to the financial function can be more broadly applied to other functional areas, organization-wide.

To fulfill our promise of Operational Excellence, FMA promotes fiscal literacy and effective management practices within and beyond the fiscal office and works to share our operational insights more broadly to create a stronger social sector.

Vision

FMA envisions a nonprofit sector where every organization practices sound and effective management necessary to meet its mission.

Values

- Integrity
- Excellence
- Collaboration
- Diversity

How We Help

Our clients fight poverty, cure diseases, bring the arts to children, improve education - and so much more. Our services are designed to help them build the fiscal muscle they need to more efficiently fulfill their mission. FMA delivers a variety of capacity building services including in-depth consulting, outsourced fiscal management, professional development training, and thought leadership.

Who We Help

We have proudly served major foundations and nonprofit organizations nationwide since 1999. Private and public foundations with diverse portfolios and needs repeatedly call on FMA to strengthen their grantees, improve their grant making capacity and increase the financial management knowledge of their staffs. Nonprofit organizations from start-ups to legacy agencies—depend on FMA to offer advice and capacity building services when facing challenges or significant decisions.

FMA builds nonprofit operational excellence on a foundation of fiscal confidence. Ask how our consulting and outsourcing services can help!

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FISCAL STRENGTH FOR NONPROFITS

Consulting & Advisory Services

FMA consulting services help maximize the effectiveness of your decision-making by providing the right financial advice, guidance and tools to address your challenges.

FMA's consulting expertise addresses a broad range of financial and human resource areas:

- Budget Development
- Business Planning
- Business Process Re-engineering
- Dashboard Development
- Fiscal Infrastructure Review
- HR Services
- Policies and Procedures
- Sustainability Analysis

Outsourced Solutions

FMA provides outsourcing services and interim staff in three tiers, Managerial, Transactional and Strategic.

Transactional Support:

FMA staff, on site or virtually (as appropriate), execute transactional level activities such as processing vendor payments, donations and other receipts, calling in payroll and reconciling bank accounts.

Managerial Support:

FMA Supervising Consultants support managerial level activities such as Financial Reporting based on internal and external needs, designing and tailoring dashboards, closing the books on a monthly basis and preparing vouchers for government reporting. A budget package can be developed and presented to the board, with revisions at six month intervals.

Strategic Financial Support:

An FMA Director supports strategic level activities such as maintaining communications with and coaching the Executive Director on strategic financial matters. By special request, the director will also be available to attend designated board meetings to discuss the organization's financial position.

Software Selection and Implementation:

FMA can assist with selection and set-up of expense-tracking, billing and accounting software that meets your organization's needs.

Training

FMA provides professional development and fiscal training in-person and on-line. These engaging and actionable courses are designed to help nonprofits operate more efficiently and achieve operational excellence. Nearly anyone involved (or aspiring to be involved) in operational or financial management of a nonprofit organization can benefit from access to our skilled trainers. FMA routinely offers private training sessions and workshops customized to the needs of an organization or cohort of nonprofits.

Thought Leadership

We strive to share our insights and experience as widely as possible, whether by appearing at conferences, writing for publication or making our tools and resources available for download. Many of our most effective tools are available for free download at strongnonprofits.org.

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